

## Second Quarter 2016 General Manager Comments

The Company ended the 2<sup>nd</sup> quarter of the fiscal year on March 31, 2016 with a positive result, net profit for the quarter was \$2 million. The first quarter results were slightly higher at \$4.07 million making our first 6 months total \$6.07 million. Margins were under pressure the first half of the year because of ample ethanol supplies, reduced motor fuel prices, and a reduction in distiller values.

With the industry enjoying very good margins in 2014 and early 2015, ethanol producers responded by improving conversion efficiencies through technology and increasing capacity which added incremental gallons to the market. The added production along with the recent oil price decline put pressure on margins across the fuel sector. Since April 1, industry margins have improved by approximately 15-20 cents per gallon, which will give Little Sioux a nice return for the investor. I would estimate a 20-million-dollar year is possible provided LSCP can sustain our current margin structure. However, I would caution the industry needs a strong summer demand to do so. The gasoline price on the surface says motorists will take vacations and drive further because of the economics of cheaper gasoline. Americans love their vehicles and the freedom to move about that they provide, let's hope this long standing maxim holds true during this summer.

In the first quarter of 2016, the Board approved additional mole sieve capacity, 2 new centrifuges, one additional hammer mill, cooling at the CO2 scrubber, milling conveyors to process, and a leg/conveyor to elevate dry DDG into flat storage for load out. Total capital expenditure for these projects is approximately \$11 million. The hammer mill, milling conveyor, and the DDG conveying equipment are installed and operational. The CO2 scrubber cooling system and the 2 additional centrifuges will be operational by the end of July 2016, while the molecular sieve upgrade including increased evaporator capacity will not be completely operational until second quarter 2017. In March 2016, the Board approved construction of an additional fermenter and a second wet cake loadout pad. Capital expenditure for these 2 projects will total \$3.8 million. The fermenter will complement the process equipment approved in the first quarter allowing us to increase production to the 150-million-gallon benchmark while improving ethanol yields per bushel we now enjoy. On the surface you would not think 2-3 hours of additional fermentation time would have a positive effect, but I assure it does make a difference. The additional wet feed pad space will complement our current storage and allow for smoother operations during inclement weather, weekends, and holidays. Both the fermenter and the wet pad will be completed in the 4<sup>th</sup> quarter of this year.

Obviously, the farmers in northwest Iowa have had their challenges this spring with extremely wet weather for a prolonged period hampering planting progress. Although it doesn't take long for a lot to get done with the equipment that is available today, everything is so much faster now. Consider where Little Sioux is today compared to 13 years ago and it makes you realize it's not just conventional agriculture that's faster, everything goes faster, including us.

One final tidbit, this summer the county will be paving 480<sup>th</sup> Street from the corner of F Avenue and 480<sup>th</sup> Street to our west driveway. Construction time is estimated at 6-8 weeks, during this time 480<sup>th</sup> (north of the plant) will be closed. All inbound traffic into Little Sioux will enter onto the property via F Avenue from the North or South. We are widening our entrance off F Avenue to accommodate the traffic and adding additional concrete north of the administration office to keep congestion to a minimum and move traffic smoothly.

Have a good summer!

## Financial Statements Review By Gary Grotjohn

#### Fiscal Quarter ended March 31, 2016

We ended the second fiscal quarter with a gain for LSCP, LLLP of \$2,005,070 resulting in a gain for the LLC of \$1,121,099. Combined with the profit from the first quarter, our year-to-date earnings for LSCP, LLLP are \$6,075,890 resulting in a gain for the LLC of \$3,397,225.

#### The Fiscal Quarter Ended March 31, 2016 and 2015 results are as follows:

	Three Months Ended March 31, 2016 (Unaudited)		Three Months Ended March 31, 2015 (Unaudited)	
Revenues	\$	56,477,106	\$	52,281,526
Cost of Goods Sold		53,469,291		48,297,313
Gross Margin		3,007,815		3,984,213
Selling, General and Administrative Expenses		1,206,155		1,169,515
Other Income and (Expense)		203,410		63,873
Net Income Before Minority Interest		2,005,070		2,878,571
Minority Interest in Subsidiary Income		883,971		1,269,070
Net Income for Little Sioux Corn Processors LLC	\$	1,121,099	\$	1,609,501
Outstanding Units		164,115		164,115
Net Income (Loss) per Unit		6.83		9.81

Our revenues reflect an increase of approximately \$4,195,000 resulting from an increase in gallons sold offset by a decrease in prices we received for ethanol sold. For the 2<sup>nd</sup> quarter, the ethanol prices were 6% lower on 22% higher sales gallons.

Our Cost of Goods Sold increased by approximately \$5,172,000 largely resulting from an 18% increase in corn bushels ground offset by a 7% decrease in corn prices.

Our Selling, General and Administrative expenses were similar to last year.

The change in Other Income/Expense reflects increased income from investments in affiliates.

### The Results of the Six Months Ended March 31, 2016 and 2015 are as follows:

Marc		Months Ended arch 31, 2016 Unaudited)	 Six Months Ended March 31, 2015 (Unaudited)	
Revenues	\$	115,151,756	\$ 118,283,213	
Cost of Goods Sold		107,350,353	102,425,909	
Gross Margin		7,801,403	 15,857,304	
Selling, General and Administrative Expenses		2,310,287	2,280,263	
Other Income and (Expense)		584,774	 8,868,941	
Net Income Before Minority Interest		6,075,890	22,445,982	
Minority Interest in Subsidiary Income		2,678,665	9,895,715	
Net Income for Little Sioux Corn Processors LLC	\$	3,397,225	\$ 12,550,267	
Outstanding Units		164,115	164,115	

The reduction of Gross Margins was mainly due to reduced prices for ethanol and co-products partially offset by higher ethanol sales gallons.

The significant decrease in Other Income was a result of the sale of an investment resulting in a long term capital gain in Y-T-D fiscal 2015.

### Balance Sheet as of March 31, 2016 and 2015

		arch 31, 2016 (Unaudited)		arch 31, 2015 (Unaudited)
Total Current Assets	\$	40,120,273	\$	40,015,119
Net Property and Equipment		74,335,279		71,946,645
Other Assets		9,226,280		8,874,074
Total Assets	\$	123,681,832	\$	120,835,838
Total Current Liabilities	\$	10,744,286	\$	10,608,312
Derivative Instruments-Interest Swap Long Term Debt, net of current maturities		-		-
Minority Interest	48,300,718 47,132,0		47,132,084	
Members' Equity, 164,115 outstanding units		64,636,828		63,095,442
Total Liabilities and Members Equity	\$	123,681,832	\$	120,835,838

Total Current Assets are similar to last year.

The increase in Net Property and Equipment reflect new capital expenditures, of which the largest was the two new fermenters, offset by normal depreciation.

Total Current Liabilities are similar to last year.

Increases in Minority and Member's Equity accounts are a result of profits partially offset by cash distribution to owners.

Gary



Dear Shareholder,

The Iowa caucuses are over, the presidential candidates have moved on, but the fight for the future of renewable fuels in Iowa is getting hotter than ever.

## We need you to stand up for ethanol and protect your investment by making a contribution to LSCP PAC today!

The anti-ethanol attack machine has doubled down on its efforts to gut the RFS in Congress. In fact, many in the Big Oil spin-room and the elite media have written off the importance of renewable fuels in our state and around the country—and they couldn't be further from the truth. Consider the following:

- 83% of Iowans voted for a pro-RFS candidate during this year's Iowa caucuses
- While 3 of 14 presidential candidates were pro-RFS at the start of the campaign, <u>12 of 14</u> candidates were pro-RFS by the time of the Iowa caucuses
- Despite Big Oil's multi-million dollar onslaught of anti-RFS TV ads in the week before the caucuses, a post-caucus poll found that 71% of Iowans still strongly support the RFS
- The Iowa Legislature just showed its overwhelming support for higher ethanol blends by passing a long-term extension of the state's retailer tax credits for E15 and E85

But numerous policy challenges remain for ethanol at both the federal and state level.

In Washington, DC, we must:

FIGHT to convince the EPA to get the RFS back on track with its upcoming rulemaking.

**FIGHT** to convince the EPA to eliminate the inequitable volatility treatment for E10 and E15.

FIGHT to convince Congress to reject the numerous efforts to weaken and repeal the RFS.

In Des Moines, we must:

**FIGHT** to convince the Legislature to <u>fund the state grant program for blender pumps</u>.

Are you ready for these fights? Then join us by writing a personal check to LSCP PAC today! Your contribution will be used to help elect candidates who are committed to ethanol.

Momentum for expanding the availability and use of E15 and higher ethanol blends is at an all-time high, and your generous donation of \$500, \$100 or \$50 will make sure that we don't take our foot off the gas to increase consumer choice and market share for ethanol.

Sincerely,

LSCP PAC

P.S. The 2016 election will have a huge impact on the future of federal and state policy for ethanol. Don't sit on the sidelines! **Help us win the fight by supporting LSCP PAC!** 

## Your contribution will help **Little Sioux Corn Processors PAC support** candidates who will defend the truth!



## Renewable Fuel By-the-Numbers

Since the passage of the Renewable Fuel Standard in 2005, the biofuels industry has grown by leaps and bounds. In turn, the United States has seen significant benefits for our economy, environment, and national security.

\$46.2 B in wages

\$184.5B in economic output Today, renewable fuel supports more than

America's rural communities.

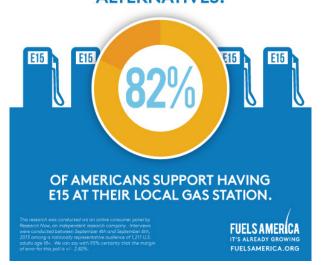
TOP FIVE states for biofuels iobs



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BIOMASS

## **AMERICANS WANT OIL** ALTERNATIVES.



## RENEWABLE FUEL IT'S ALREADY GROWING









TECH



# You have my support. Enclosed is my contribution to help protect Iowa's renewable energy future.

<b>1,000</b>	<b>□</b> \$750	<b>□</b> \$500
<b>\$250</b>	<b>\$100</b>	<b>50</b>
	\$	Other
	payable to "LS F Avenue Marcus, IA 51035	
Name:		
Address:		
City:		
Home Phone:	Work P	Phone:
E-Mail:		
For Contributions \$200 and		
Occupation:	Employ	er:

Contributions for LSCP PAC are not deductible as charitable contributions for federal income tax purposes. By law, the maximum amount an individual may contribute is \$5,000 per year. LSCP PAC is required by federal law to report the name, address, occupation and employer of each individual who contributes over \$200 per year. Contributions by corporations, foreign nationals (non-green card holders), and federal government contractors are prohibited. Contributions are voluntary and a member's rights are not affected nor will a member be favored or disadvantaged by reason of the amount of the contribution.

LSCP PAC 4808 F Ave Marcus, IA 51035